First Quarter Financial Statement and Dividend Announcement for the Period Ended 31 March 2010

# PART I INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2 & Q3), HALF YEAR AND FULL YEAR RESULTS

1(a) An income statement (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year.

## **Consolidated Income Statement**

|  | 3 months ended |           |             |       |
|--|----------------|-----------|-------------|-------|
|  | Note 31.3.10   |           | 31.3.09 +/( | +/(-) |
|  |                | \$'000    | \$'000      | %     |
| Revenue                                  | 1              | 261,512   | 195,846     | 34    |
| Cost of sales                            | 2              | (154,519) | (105, 134)  | 47    |
| Gross profit                             | _              | 106,993   | 90,712      | 18    |
| Investment income                        |                | 292       | 216         | 35    |
| Other gains/(losses) - net               |                | 561       | 339         | 65    |
| Selling and distribution costs           |                | (4,759)   | (4,212)     | 13    |
| Administrative expenses                  |                | (6,792)   | (4,872)     | 39    |
| Finance expenses                         |                | (3,181)   | (4,435)     | (28)  |
| Share of results of associated companies |                | 5,256     | 12,006      | (56)  |
| Profit before income tax                 | 3              | 98,370    | 89,754      | 10    |
| Income tax (expense)/credit              | 4              | (16,090)  | 16,695      | n.m.  |
| Net profit                               | _              | 82,280    | 106,449     | (23)  |
| Attributable to:                         |                |           |             |       |
| Owners of the parent                     |                | 59,498    | 73,502      | (19)  |
| Minority interests                       |                | 22,782    | 32,947      | (31)  |
|  |                | 82,280    | 106,449     | (23)  |

n.m. - not meaningful

# Consolidated Statement of Comprehensive Income

| 3 months ended |  |
|----------------|--|
| 31.3.10        | 31.3.09  |
| \$'000         | \$'000   |
| 82,280         | 106,449  |
|                |  |
| (208)          | 8,133  |
| -              | 1,629  |
| (208)          | 9,762  |
| 82,072         | 116,211  |
|                |  |
| 59,347         | 78,889   |
| 22,725         | 37,322   |
| 82,072         | 116,211  |
|                | 31.3.10<br>\$'000<br>82,280<br>(208)<br>-<br>(208)<br>82,072 |

Certain comparative figures have been reclassified to conform with the current year's presentation.

# Notes to the income statement

|   | 3 month | s ended |
|---|---------|---------|
|   | 31.3.10 | 31.3.09 |
|   | \$'000  | \$'000  |
| 1. Revenue  |         |         |
| Gross rental income   | 74,308  | 76,916  |
| Gross revenue from hotel operations   | 26,467  | 21,261  |
| Sale of properties held for sale  | 141,418 | 80,628  |
| Gross revenue from information technology operations  | 17,267  | 14,943  |
| Car parking income and property management fees   | 2,052   | 2,098   |
| _   | 261,512 | 195,846 |
| 2. Cost of sales  |         |         |
| Property operating expenses   | 17,390  | 20,354  |
| Cost of sales from hotel operations   | 20,462  | 14,311  |
| Cost of properties held for sale sold   | 101,706 | 57,499  |
| Cost of sales from information technology operations  | 14,961  | 12,970  |
|   | 154,519 | 105,134 |
| 3. Profit before income tax   |         |         |
| Profit before income tax is stated after charging:  |         |         |
| Depreciation  | 3,977   | 2,906   |
| 4. Income tax (expense)/credit Income tax (expense)/credit includes the following: One-time write-back of deferred income tax liability resulting |         |         |
| from reduction in corporate tax rate from 18% to 17%  | -       | 30,643  |

 $1(b)(i) \qquad A \ balance \ sheet \ (for \ the \ issuer \ and \ group), \ together \ with \ a \ comparative \ statement \ as \ at \ the \ end \ of \ the \ immediately \ preceding \ financial \ year.$ 

|  | Group |           | Com       | Company   |           |  |
|--|-------|-----------|-----------|-----------|-----------|--|
|  | Note  | 31.3.10   | 31.12.09  | 31.3.10   | 31.12.09  |  |
|  |       | \$'000    | \$'000    | \$'000    | \$'000    |  |
| ASSETS                                     |       |           |           |           |           |  |
| Non-current assets                         |       |           |           |           |           |  |
| Other receivables                          |       | 16,052    | 16,029    | 1,086,528 | 1,101,233 |  |
| Financial assets, available-for-sale       |       | 12,045    | 12,045    | -         | -         |  |
| Investment in associated companies         |       | 225,394   | 220,138   | -         | -         |  |
| Investment in subsidiary companies         |       | -         | -         | 1,227,519 | 1,227,519 |  |
| Investment properties                      | 1     | 4,598,201 | 4,597,500 | -         | -         |  |
| Property, plant and equipment              |       | 496,812   | 493,071   | 147       | 153       |  |
|  |       | 5,348,504 | 5,338,783 | 2,314,194 | 2,328,905 |  |
| Current assets                             |       |           |           |           |           |  |
| Cash and cash equivalents                  |       | 115,827   | 162,599   | 598       | 805       |  |
| Properties held for sale                   |       | 906,468   | 892,186   | -         | -         |  |
| Trade and other receivables                |       | 36,395    | 45,712    | 354       | 250       |  |
| Inventories, at cost                       |       | 6,917     | 1,727     | -         | -         |  |
|  |       | 1,065,607 | 1,102,224 | 952       | 1,055     |  |
| Total assets                               |       | 6,414,111 | 6,441,007 | 2,315,146 | 2,329,960 |  |
| LIABILITIES                                |       |           |           |           |           |  |
| Current liabilities                        |       |           |           |           |           |  |
| Trade and other payables                   |       | 191,652   | 195,700   | 2,046     | 3,060     |  |
| Current income tax liabilities             |       | 52,317    | 49,518    | 657       | 724       |  |
| Borrowings                                 |       | 613,950   | 657,545   | 501,036   | 516,293   |  |
|  |       | 857,919   | 902,763   | 503,739   | 520,077   |  |
| Non-current liabilities                    |       |           |           |           |           |  |
| Trade and other payables                   |       | 106,745   | 107,895   | 19,396    | 16,697    |  |
| Borrowings                                 |       | 355,015   | 418,295   | -         | -         |  |
| Deferred income tax liabilities            |       | 482,103   | 475,936   | -         | _         |  |
|  |       | 943,863   | 1,002,126 | 19,396    | 16,697    |  |
| Total liabilities                          |       | 1,801,782 | 1,904,889 | 523,135   | 536,774   |  |
| NET ASSETS                                 |       | 4,612,329 | 4,536,118 | 1,792,011 | 1,793,186 |  |
| EOUITY                                     |       |           |           |           |           |  |
| Equity attributable to owners of the parer | nt    |           |           |           |           |  |
| Share capital                              |       | 1,400,927 | 1,400,927 | 1,400,927 | 1,400,927 |  |
| Reserves                                   |       | 1,719,947 | 1,658,498 | 391,084   | 392,259   |  |
|  |       | 3,120,874 | 3,059,425 | 1,792,011 | 1,793,186 |  |
| Minority interests                         |       | 1,491,455 | 1,476,693 |           |           |  |
| TOTAL EQUITY                               |       | 4,612,329 | 4,536,118 | 1,792,011 | 1,793,186 |  |
|  |       |           |           |           |           |  |

## Notes to the balance sheet

<sup>1.</sup> Investment properties are stated at 31 December 2009 valuations by independent professional valuers, with \$0.7 million upgrading costs incurred during the first quarter of 2010. Valuations are carried out half yearly in June and December.

# $1 (b) (ii) \quad Aggregate \ amount \ of \ group's \ borrowings \ and \ debt \ securities.$

## Amount repayable in one year or less, or on demand

| At 3    | 1.3.10    | At 31.12.09 |           |  |
|---------|-----------|-------------|-----------|--|
|         |           |             |           |  |
| Secured | Unsecured | Secured     | Unsecured |  |
| \$'000  | \$'000    | \$'000      | \$'000    |  |

# Amount repayable after one year

613,950

| At 31.3. | 10 | At 31.12.09 |
|----------|----|-------------|

| Secured | Unsecured | Secured | Unsecured |
|---------|-----------|---------|-----------|
| \$'000  | \$'000    | \$'000  | \$'000    |
| 228,015 | 127,000   | 269,295 | 149,000   |

# Details of any collateral

The \$228.0 million (31 December 2009: \$269.3 million) loans are secured by way of mortgages over certain property development projects.

#### A cash flow statement (for the group), together with a comparative statement for the **1**(c) corresponding period of the immediately preceding financial year.

657,545

|   | 3 months ended |          |
|---|----------------|----------|
|   | 31.3.10        | 31.3.09  |
|   | \$'000         | \$'000   |
| Cash flows from operating activities          |                |          |
| Profit before income tax                      | 98,370         | 89,754   |
| Adjustments for profit                        | 1,924          | 3,991    |
| Working capital changes                       | (10,727)       | (18,286) |
| Interest paid                                 | (7,433)        | (10,026) |
| Income tax paid                               | (7,733)        | (1,892)  |
| Net cash provided by operating activities     | 74,401         | 63,541   |
| Cash flows from investing activities          |                |          |
| Purchase of property, plant and equipment     | (7,869)        | (681)    |
| Purchase of shares from minority shareholders | (6,028)        | -        |
| Upgrading of investment properties            | (701)          | (584)    |
| Interest received                             | 300            | 131      |
| Net cash used in investing activities         | (14,298)       | (1,134)  |
| Cash flows from financing activity            |                |          |
| Repayment of borrowings                       | (106,875)      | (66,670) |
| Net cash used in financing activity           | (106,875)      | (66,670) |
| Net decrease in cash and cash equivalents     | (46,772)       | (4,263)  |
| Cash and cash equivalents at 1 January        | 162,599        | 122,109  |
| Cash and cash equivalents at 31 March         | 115,827        | 117,846  |

 $1(d)(i) \qquad \text{A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.}$ 

|   | Group     |                                       | Company   |           |
|---|-----------|---------------------------------------|-----------|-----------|
|   | 31.3.10   | 31.3.09                               | 31.3.10   | 31.3.09   |
|   | \$'000    | \$'000                                | \$'000    | \$'000    |
| Share capital   |           |                                       |           |           |
| Balance at 1 January and 31 March   | 1,400,927 | 1,400,927                             | 1,400,927 | 1,400,927 |
| Retained earnings   |           |                                       |           |           |
| Balance at 1 January  | 1,623,342 | 1,783,003                             | 389,850   | 388,612   |
| Total comprehensive income/(expense)  | 59,498    | 73,502                                | (1,342)   | (1,653)   |
| - net profit/(loss)   |           |                                       |           |           |
| Effect of purchase of shares from minority shareholders                     | 1,935     | _                                     |           | -         |
| Balance at 31 March   | 1,684,775 | 1,856,505                             | 388,508   | 386,959   |
| Foreign currency reserve  |           |                                       |           |           |
| Balance at 1 January  | 3,365     | 4,737                                 | _         | _         |
| Total comprehensive (expense)/income  | 2,232     | 1,121                                 |           |           |
| - net exchange differences on translation                                   | (151)     | 4,761                                 | -         | _         |
| Balance at 31 March   | 3,214     | 9,498                                 | -         | _         |
| ·   | •         | · · · · · · · · · · · · · · · · · · · |           | -         |
| Share option reserve  |           |                                       |           |           |
| Balance at 1 January  | 2,409     | 1,635                                 | 2,409     | 1,635     |
| Value of employee services (employee share                                  |           |                                       |           |           |
| option scheme)  | 167       | 276                                   | 167       | 276       |
| Balance at 31 March   | 2,576     | 1,911                                 | 2,576     | 1,911     |
|   |           |                                       |           |           |
| Asset revaluation reserve   | 20, 202   | 20.756                                |           |           |
| Balance at 1 January  | 29,382    | 28,756                                | -         | -         |
| Total comprehensive income  |           | (2)                                   |           |           |
| - effect of reduction in deferred income tax liability  Balance at 31 March | 20.292    | 626                                   |           |           |
| Balance at 31 March   | 29,382    | 29,382                                |           |           |
| Minority interests  |           |                                       |           |           |
| Balance at 1 January  | 1,476,693 | 1,613,304                             | _         | -         |
| Total comprehensive income  | 22,725    | 37,322                                | _         | _         |
| Effect of purchase of shares from minority shareholders                     | (7,963)   | -                                     | _         | _         |
| Balance at 31 March   | 1,491,455 | 1,650,626                             |           | -         |
| ·   |           |                                       |           | -         |
| <b>Total equity</b>   |           |                                       |           |           |
| Balance at 1 January  | 4,536,118 | 4,832,362                             | 1,793,186 | 1,791,174 |
| Total comprehensive income/(expense)  | 82,072    | 116,211                               | (1,342)   | (1,653)   |
| Value of employee services (employee share                                  |           |                                       |           |           |
| option scheme)  | 167       | 276                                   | 167       | 276       |
| Effect of purchase of shares from minority shareholders                     | (6,028)   | -                                     |           | -         |
| Balance at 31 March   | 4,612,329 | 4,948,849                             | 1,792,011 | 1,789,797 |

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

There was no change in the Company's share capital for the three months ended 31 March 2010.

The following number of ordinary shares may be issued upon the exercise of the subscription rights in full by holders of options granted to executives of the Group under the "United Industrial Corporation Limited Share Option Scheme", approved at a shareholders' meeting in 2001:

|  | 31.3.10   | 31.12.09  |
|--|-----------|-----------|
| - 2007 Options granted at the exercise price of \$2.70 per share | 2,358,000 | 2,382,000 |
| - 2008 Options granted at the exercise price of \$2.91 per share | 1,044,000 | 1,068,000 |
| - 2009 Options granted at the exercise price of \$1.07 per share | 728,000   | 760,000   |
| - 2010 Options granted at the exercise price of \$2.03 per share | 656,000   | -         |
|  | 4,786,000 | 4,210,000 |

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current period and as at the end of the immediately preceding year.

|                               | 31.3.10       | 31.12.09      |
|-------------------------------|---------------|---------------|
| Total number of issued shares | 1,377,481,220 | 1,377,481,220 |

1(d)(iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

Not applicable.

Whether the figures have been audited or reviewed and in accordance with which auditing standard or practice.

The figures have not been audited or reviewed by the Company's auditors.

Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).

Not applicable.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

The same accounting policies and methods of computation as in the 2009 audited annual financial statements have been applied for the current reporting period.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

Nil.

6. Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

| Latest quarter | Previous quarter |
|----------------|------------------|
| 31.3.10        | 31.3.09          |
|                |                  |
|                |                  |
| 4.3 cents      | 5.3 cents        |
|                | 31.3.10          |

#### (b) On a fully diluted basis

For the purposes of calculating diluted earnings per share, the weighted average number of shares in issue is adjusted to take into account the dilutive effect arising from the outstanding options granted to employees, where such shares would have been issued at a price lower than the average market price in the current quarter. As the impact of the dilution is insignificant, diluted earnings per share is the same as basic earnings per share.

- 7. Net asset value (for the issuer and group) per ordinary share based on issued share capital of the issuer at the end of the :-
  - (a) current financial period reported on; and
  - (b) immediately preceding financial year.

|                                    | 31.3.10 | 31.12.09 |
|------------------------------------|---------|----------|
| Net asset value per ordinary share |         |          |
| Group                              | \$2.27  | \$2.22   |
| Company                            | \$1.30  | \$1.30   |

- 8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:-
  - (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and
  - (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

Revenue at \$261.5 million was higher by \$65.7 million (34%) due mainly to higher progressive recognition of sales of trading properties and higher revenue from hotel operations, partially offset by lower rental income. Sales of trading properties at \$141.4 million was higher by \$60.8 million (75%) due mainly to progressive sales recognition on percentage of completion basis for One Amber, Park Natura and The Trizon residential projects. Revenue from Pan Pacific Singapore hotel increased by \$4.2 million (20%) to \$25.4 million with higher occupancy and higher F&B revenue. In addition, Westin Tianjin hotel which opened in February 2010 contributed \$1.0 million to revenue. Gross rental income at \$74.3 million was lower by \$2.6 million (3%) with lower rental rates and occupancy.

Share of operating results of associated companies decreased by \$6.8 million (56%) to \$5.3 million due mainly to absence of \$6.2 million contribution in Q1 2009 from The Sixth Avenue Residences project (fully sold and completed in August 2009).

In Q1 2009, the minority interests of \$32.9 million included a \$9.7 million one-time write-back of deferred income tax attributable to minority shareholders.

Following the reduction in corporate tax rate from 18% to 17% last year, the Group recognised a one-time write-back of deferred income tax of \$30.6 million (as reflected in the previous corresponding quarter ended 31 March 2009). Consequently, the Group's attributable net profit decreased by \$14.0 million (19%) to \$59.5 million. Excluding the \$21.7 million one-time write-back of deferred income tax (net of minority interests) in Q1 2009, the Group's net profit from operations increased by \$7.7 million (15%) to \$59.5 million.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

Not applicable.

10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

Despite economic recovery, the office rental market will remain challenging because of the large new supply.

Supported by expected growth in tourist arrivals and improving consumer confidence, the retail rental market is expected to be firm.

## 11. Dividend

## (a) Current Financial Period Reported On

Any dividend recommended for the current financial period reported on? None.

## (b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year? None.

(c) Date payable

Not applicable.

(d) Books closure date

Not applicable.

# 12. If no dividend has been declared/recommended, a statement to that effect.

No dividend has been declared/recommended for the quarter ended 31 March 2010.

## **Confirmation by Directors**

The Board of Directors hereby confirms that, to the best of its knowledge, nothing has come to its attention which may render the unaudited financial results of the Group for the first quarter ended 31 March 2010 to be false or misleading in any material respect.

## BY ORDER OF THE BOARD

Susie Koh Company Secretary 23 April 2010